

STEFANO DE PONTI, HEAD OF DALLARA OPERATIONS IN AMERICA, TELLS US ABOUT THE EVOLUTION OF THE INDIANAPOLIS PROJECT: NEW CAR'S PRODUCTION, A WIDER HORIZON FOR THE BUSINESS AND A LOT OF FUN FOR THE FANS THANKS TO THE NEW DRIVING SIMULATOR FROM F3 TO THE WORLD SERIES RENAULT, FROM GP3 TO GP2, FROM INDYCAR TO INDY LIGHTS: 2010 HAS BEEN A TRIUMPHANT YEAR THAT CONFIRMS THE QUALITY OF BOTH THE DRIVERS AND THE DALLARA CARS KETELIN



After the first stone for the New Headquarters was laid last November in Speedway, Indiana, work began on the construction of a New Factory, which will be operational by Next August, a few yards from the legendary 500 Miles track.

Stefano De Ponti, head of Dallara operations in the USA tells us what the New Building will be like; he reveals the company's American projects and explains the reasons for the success and the affection that Dallara has received on the other side of the Ocean

INDIANAPOLIS, DALLAR

- Stefano De Ponti, would you tell us about the experience on the day the first stone was laid for the new Dallara factory?

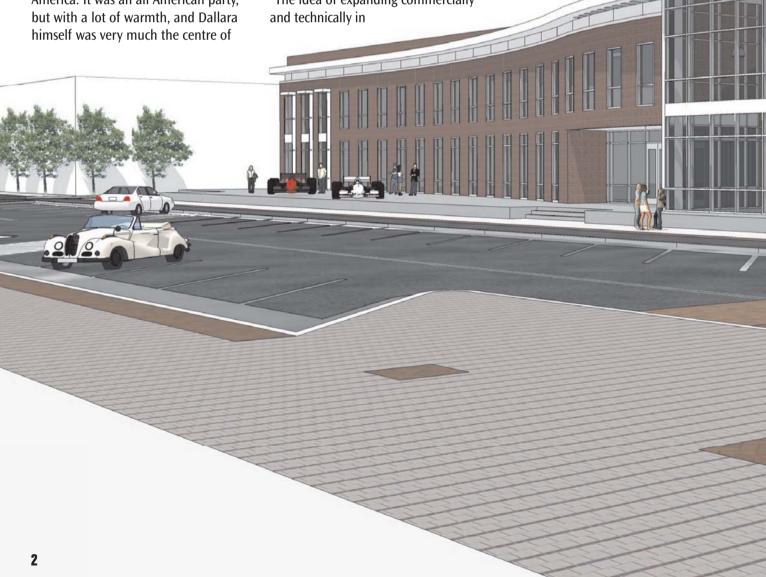
"It really was an experience. In particular for me, living in the States, to see the engineers, Dallara, Pontemoli and Toso and his wife realising how much Dallara is loved and respected in America. It was an all American party, but with a lot of warmth, and Dallara himself was very much the centre of

attention. He made two speeches, about his experience as a driver and the American competition, from Roger Penske to Bobby Rahal, from Indianapolis to Sebring, and he really connected with the Americans".

- When did you decide to build a new factory, and what were the intentions? "The idea of expanding commercially and technically in

the USA had been in the company's plans for a long time. The impetus came with the renewal of the contract to provide the cars for the Indy Racing League, which will begin in 2012. The factory will be Dallara's main project in the USA, but not its only one.

We will be active





DRIVING THE FUTURE

other fields, even outside motorsport, exporting the technology, know-how and engineering experience that we have acquired in these decades of success in racing. The idea is to expand the collaboration, which in Europe we have been involved in for some time, to the big American car manufacturers: at a

design level, aerodynamics, safety, not necessarily to do with motorsport".

- What is the next step and when will





the factory be officially opened? Can you give us an idea of the cost involved?

"After the laying of the first stone, the "groundbreaking" as they call it in America, the demolition work to clear the old buildings in the designated area got underway. The unit will be operational between the end of July and the beginning August 2011. The total cost is 12 million dollars, 7 of which are for the building".

- The American factory is more than just an industry, it also a plan for social and urban regeneration, can you tell us a bit about this important aspect?

"The factory is located in Speedway, a city that is about 3 miles from Indianapolis downtown.

It is a city that dates back to the beginning of the twentieth century, it grew around the circuit that in 2011 will celebrate 100 year of the 500 miles. The actual speedway is about 450 yards from the new factory, in the historic centre that hosted a number of companies, such as Riley & Scott, which constructed cars in the thirties that they could then test on the track. Today it is an area of redevelopment,

and the Dallara factory is at the centre

- What has been the key to establishing Dallara in America?

"I think the style, which reflects the founder's style. Dallara was humble when it arrived in the states, it was willing to learn and open discussions, but also came strong in technical competence. It was 1997, two years since Tony George had created the Indy Racing League after the split with CART. Dallara, the engineer, accepted the challenge, setting the business up according to two main principles. The first was safety, essential on circuits where it is quite common to race at over 200 miles an hour; the second is the technical aspect, the tricks of the trade which were new to Dallara on the oval tracks. Thanks to the work of all the engineers, including Andrea Toso himself, they arrived at being the best. And with that came the respect of the Americans who are pragmatic on the track and in business, but who are particularly interested in results".

- Who are the people you worked with in the USA, and how did the collaboration come about?

"Dallara USA does not currently exist. We work together in a joint venture with Indy Racing Experience, which is how we are represented in the distribution of our parts in IndyCar and IndyLights. They

have a lot of experience in what they call "moving marketing", they manage all the marketing for the Indy Racing League, with most of the attention being on the public. For example, they manage the two-seater IRL, which is used by VIPs and businesses for racing experiences, and also the trucks that they bring to the races that contain real museums, allowing the spectators to learn and experiment with the technology. In the new building they will be busy with marketing whilst we work on the construction and planning, sharing the space and continuing with a logistical relationship as far as parts are concerned".

- How are the exchanges between Varano and Indianapolis going, in particular from an engineer's point of view?

"The intention is to create a Masters course, together with the University of Indiana and Italian Universities, where Dallara will train the American engineers of the future. The reason Perdue University in Indiana, is interested in this, is so they do not have go abroad to find motorsport engineers in the field of and they thought it appropriate to work with Dallara. There will be students who come to visit for the varying periods of

of this project".



time in Verano, and Italian engineers who will spend time at Indianapolis. It is a project that is very much in Gian Paolo Dallara's heart".

- What is going to be the route for the visitor to Dallara at Indianapolis? "There will be two areas for the fans.

Upon entering the Dallara area they will be shown and explained how are racing car is born, they will walk down a path with video displays and it is our intention that the enthusiast will have leant how to plan and manage a car, from materials to the design of the parts. A virtual museum that can be understood by people, even if they are not engineers. In the second area the fans will be given the chance to experiment in the pit-stop, changing

tyres, simulating refuelling in a mechanic's overalls. Furthermore there will be the chance to ride in a two-seater on the Speedway: in the USA you can put a number plate on a racing car, making it "street legal". Finally, it is going to be possible to visit the more technical areas, the workshop where the cars are designed, assembled, and where we also construct some spare parts. There are also plans for a restaurant".

 What role will the new simulator play, and how similar will it be to that which is about to be unveiled at Varano?

"A smaller version of the simulator that has just been unveiled will be taken to the Indianapolis factory, to be used by the engineers and the team. Then we will have other simulators, with simpler software but highly refined graphics, available to the spectators".

- Can Dallara become an example of Italian entrepreneurship that knows how to expand thanks to the strength of its ideas and projects?

"Italy should learn from the USA: the openness with regards to ideas, the passion and the willingness to invest. In America there is enormous support for those who come from abroad, it there is the quality; the proof is in the great appreciation Dallara has had in the USA. In the United Stated you don't get ahead by knowing the right person, or having friends in high places, you need to be good at what you do. If you demonstrate competence and

reliability, you will be rewarded".

MAIN













GP2

HE RAPAX

CHAMPIONSHIP

- 1 Pastor Maldonado 87
- 2 Sergio Perez 71
- 3 Jules Bianchi 52
- 4 DANI CLOS 51
- 5 SAM BIRD 48
- 6 OLIVER TURVEY 47
- 7 GIEDO VAN DER GARDE 39
- 8 Davide Valsecchi 31
- 9 Christian Vietoris 29
- 10 Charles Pic 28
- 10 Luiz Razia 28

Once again the champion of GP2 has graduated to F1. Fresh Williams signing, Pastor Maldonado, joins a long list of drivers: Nico Rosberg, Lewis Hamilton, Timo Glock, Nico Hulkenberg, all of whom were promoted to the main world series. It has been an important year for the closest category to F1, in terms of the performance of the Dallara-Renault-Bridgestone package. A year that marked the end for the second single-seater constructed in the Italian factory. Starting from 2011 the changes begin: a car equipped with very similar aerodynamics to the current F1, with an 625 horsepower engine and brand new Pirelli tyres. The first testing began on 18th November at the Le Castellet ciruit with more than satisfactory results. The new car with Italian tyres and a developed engine was available for all the teams. Despite the uncertainty of a new car their were no significant technical problems.

Pastor Maldonado and the Italian Rapax team dominated the 2010 season. The Venezuelan driver achieved six consecutive main race wins, taking the title with one race of the championship left to run. Maldonado's biggest and most consistent rival was Sergio Perez, who is also going to drive in F1 next season, with the Sauber team. Diving with the Addax team, the Mexican driver took an overall second place, with two main race wins at Monte Carlo and Abu Dhabi and more victories at Silverstone, Hockenheim and Spa in the sprint races. Perez was followed by Jules Bianchi in the overall classification, the best new driver who is with the ART team and is the new test driver for Ferrari F1. GP2 Asia, on the other hand, was won by Davide Valsecchi and by the iSport team. Dallara provided the cars for the first three years of the pre GP2 Main Series, 2005 to 2007, a car that will now be put into retirement.



GP3



FIRST TIME FOR GUTIERREZ

This year motorsport has seen the start of a new category: GP3. All the cars carry the Dallara logo and have Renault 280hp engines and Pirelli tyres. A classic training series, newly introduced to the European Formula One weekends. Thirty cars signed up for a total of ten teams, each being asked to provide three cars. The champion-ship was extremely hard fought and saw many young drivers from all over the world participating. Once again, Dallara proved to be the constructor of good quality and reliable cars in GP3, the perfect bridge between F3 and GP2.

In the end, the title went to Esteban Gutierrez of the ART team. The Mexican won the race at Monza, the season finale. The new test driver for Sauber F1, Gutierrez, beat Robert Wickens, the Canadian driver for the Status GP Team, and Nico Muller from the Jenzer team. Gutierrez was already far ahead in the classification, after five victories and a series of other good finishes.







Renault

IUTE ALESHIN

of the teams to combat the economic crisis, it has been decided that next year the World Series Renault will continue to use the same type of car, postponing the new car until 2012. The development of this new car has already begun in the factory in Varano, Italy. The championship will continue to be contested over nine races, with two connected to other events (Monza with WTCC and Monte Carlo with F1 and GP2) whilst the other seven will all be Renault events.







The F3 Euro Series in 2010 has survived the crisis, with an average of 14 Dallara cars (the Italian factory has a monopoly) with engines from both Mercedes and Volkswagen. The season was won by Edoardo Mortara in a Dallara managed by the Signature team with a VW engine. It is the second year in a row that the Italian driver, who lives in Geneva, has won the classic end of series GP in Macao. Montara's success in the F3 Euro Series has interrupted the dominance of ART in the category, the had won every year since 2004.

In the Italian F3 championship, where Dallara had to deal with opposition from the French Mygale team, the Brazilian Casar Ramos won in his Dallara for the BVM Target team, becoming champion in the final race at Monza. At the start of the race Stephane Richelmi, Andrea Caldarelli and Daniel Mancinelli were all still in the running for the championship, all driving Dallara cars with Fiat engines. In Spain, the European F3 Open (cars all provided by Dallara and all engines by

Toyota) saw Marco Barba win the championship, who had come back to the series that he had previously left a few years ago. In the British F3 it was another success for the Carlin team. The Frenchman Jean-Eric Vergne was victorious in a Dallara powered by a Volkswagen engine. Vergne was making his debut in F3, but there was nobody who could challenge his dominance. In Great Britain the teams are free to choose whichever car they like; all teams opted for a Dallara. Finallly in the German Formel 3, first place went to Tom Dil-Imann of HS Technik. Another Frenchman and expert in the category, driving a Dallara with a Volkswagen engine, beat the German rookie Danie Abt from the Van Amersfoort team, in the final race of the season. A mention is due for the Japanese F.3, an high level championship that started in 1973. Honda and Toyota are involved in the series where 20 Dallara 309 and 306 run in the National Class, in 2010 the title went to Yuij Kunimoto, the brother of Keisuke.

CHAMPIONSHIPS 2010

F.3 Euro Series

- 1 Edoardo Mortara 101
- 2 Marco Wittmann 76
- 3 Valtteri Bottas 73
- 4 Alexander Sims 62
- 5 Roberto Merhi 56





F.3 ITALY

- 1 Cesar Ramos 165
- 2 Stephane Richelmi 153
- 3 Andrea Caldarelli 148
- 4 Daniel Mancinelli 138
- 5 Sergio Campana 114



FORMEL 3

- 1 Tom Dillmann 120
- 2 DANIEL ABT 112
- 3 Kevin Magnussen 96
- 4 Stef Dusseldorp 88
- 5 Felix Rosenovist 83



British F.3

- 1 Jean Eric Vergne 392
- 2 James Calado 293
- 3 OLIVER WEBB 250
- 4 Adriano Buzaid 238
- 5 FELIPE NASR 136



EUROPEAN F3 OPEN

- 1 Marco Barba 154
- 2 Callum MacLeon 112
- 2 David Fumanelli 112
- 4 Kevin Ceccon 92
- 5 Tono Fernandez 83



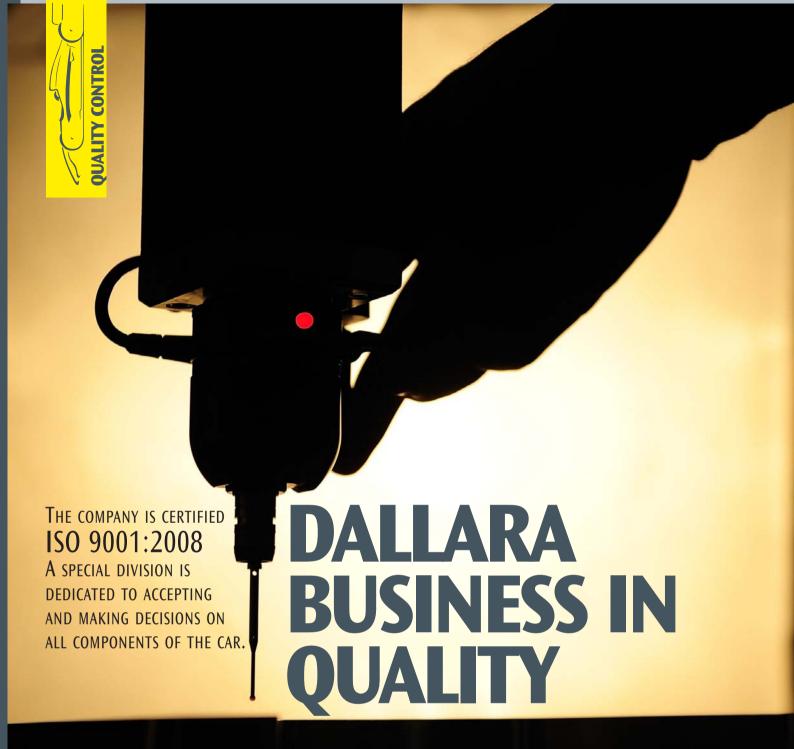
JAPANESE F3

- 1 Yuji Кинімото 139
- 2 Yuhi Sekguchi 81
- 3 RAFAEL SUZUKI 78
- 4 Koki Saga 68
- 5 Alexandre Imperatori 52









allara sees quality as an essential factor in order to be a leader in the racing and automotive markets.

To guarantee the quality of Dallara products, in recent years the company has taken the decision to embark on two important developments. First of all to organise the Dallara quality control department with qualified staff and innovative equipment; and to obtain the certification ISO

9001:2008 with which the company will devote itself to guaranteeing a high quality standard able to meet the increasing needs of the customer, also through shared effective company procedures.

The quality control department is the centre of this company system, it works full time to guarantee the quality and reliability of the Dallara cars. This institution is involved in the business of testing semi-manufactured

materials and checking before delivery to the customer.

The quality control technicians check that every detail of the physical object corresponds with the CAD plan. For important structural pieces, non-destructive testing is also carried out, applying techniques such as magnetic control, dye penetrant inspection, ultrasounds, a type of scanning of the pieces (in this last example it also applicable on composite materials).



These inspection methods allow for verification of the absence of cracks and irregularities in the structure of the components without having to cut or dissect.

The quality control organisation has highly qualified staff who carry out three dimensional checks, superficial tests, non-destructive tests (NDT in technical jargon), checks on the bench (with gauges, altimeters, micrometres, etc.) and laser marking

of the checked components. The staff follow training courses to utilise this equipment, including the three dimensional equipment; and they have obtained internationally recognised licences in the techniques of non-destructive testing. At Dallara quality control it is possible to carry out three dimensional tests of an entire chassis, with precision to a hundredth of a millimetre. and laser scanning to check the aero dimensional surface. thanks to a precision laser scanner installed on the same mechanical testing arm. The precision of the testing and the attention to detail is guaranteed also by other precision testing equipment such as the geometric profile detector (with which, for example, the grooved and threaded profiles are checked) and the micrometric testing of the roughness.

The components that pass the established checks for the various families of products are labelled, if possible, with the Dallara logo, code and serial number in order to guarantee the possibility to retrace the production cycle. All testing is then registered in purpose-built software.

The quality control organization also offers service to those who have specific testing needs, carrying out 3D checks, superficial testing and non-destructive checks. Dallara's quality control is a continually evolving organisation that searches, inasmuch as is possible, to get as close as it can to the ever growing needs of the client. For this reason it is able to continually improve, an essential factor in guaranteeing a quality product on the market.

> Paola Carlorosi **Quality Control Manager**

Certificato

Dallara Automobili S.p.A. 1-43040 Varano dè Melegari (PR)

In base ai risultati dell'audit di certificazione il

Certificato sistema di gestione della qualità ISO 9001:2008

Il sistema di gestione della qualità si estende alle seguenti attiviti

PROGETTAZIONE, ANCHE SU COMMESSA ESTERNA, PRODUZIONE E VENDITA DI VETTURE DA COMPETIZIONE E STRADALI AD ALTE PRESTAZIONI.





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